## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

| Date of Report: | January 25, 2002 |
| :--- | :--- |
| Date of Earliest Event Reported: | January 17, 2002 |

## BOISE CASCADE CORPORATION

(Exact name of registrant as specified in its charter)

| Delaware <br> (State or other jurisdiction of <br> incorporation or organization) | $1-5057$ <br> (Commission File <br> Number) | $82-0100960$ <br> (I.R.S. Employer |
| :--- | :---: | ---: |
| 1111 West Jefferson Street  |  |  |
| P.O. Box 50 <br> Boise, Idaho <br> (Address of principal executive offices) | $83728-0001$ <br> (Zip Code) |  |

208/384-6161
(Registrant's telephone number, including area code)
Item 5. Other Events

On January 17, 2002, Boise Cascade Corporation (the "Company") issued a news release to announce its operating results for the fourth quarter and full year of 2001. A copy of the news release is filed as Exhibit 99 to this report.

The section of Exhibit 99 under the caption "Outlook" includes forward-looking statements within the meaning of the federal securities laws. A number of risks and uncertainties may cause actual results to differ materially from the results indicated by these forward-looking statements. These risks and uncertainties include, among other things, fluctuations in production, curtailment, capacity, and demand across pulp, paper, and wood products markets; changes in economic conditions in the United States and abroad; and other factors included in the Company's other filings with the Securities and Exchange Commission.

## Item 7. Financial Statements and Exhibits

(c) Exhibits.

Exhibit 12 Ratio of Earnings to Fixed Charges
Exhibit 99 News Release issued by Boise Cascade Corporation on January 17, 2002

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Karen E. Gowland
Vice President and Corporate Secretary
Date: January 25, 2002

## EXHIBIT INDEX

Exhibit $12 \quad$ Ratio of Earnings to Fixed Charges

Exhibit $99 \quad$ News Release issued by Boise Cascade Corporation on January 17, 2002

| 1997 |  | 1998 | 1999 | 2000 |  | 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (thousands) |  |  |  |  |  |  |
| \$ 137,350 | \$ | 159,870 | \$ 146,124 | \$ 152,322 | \$ | 128,970 |
| 16,341 |  | 14,671 | 12,856 | 10,880 |  | 8,732 |
| 10,575 |  | 1,341 | 238 | 1,458 |  | 1,945 |
| 11,931 |  | 11,308 | 13,065 | 13,394 |  | 11,729 |
| \$ 176,197 | \$ | 187,190 | \$ 172,283 | \$ 178,054 | \$ | 151,376 |

Income (loss) before income taxes,
minority interest, and cumulative effect of accounting change
Undistributed (earnings) losses of less than 50\% owned entities, net of distributions received Total fixed charges
Less: Interest capitalized
Guarantee of interest on ESOP debt

Total earnings before fixed charges

Ratio of earnings to fixed charges

Excess of fixed charges over earnings before fixed charges


[^0]
## News Release

Communications Department
1111 West Jefferson Street
P.O. Box 50

Boise, Idaho 83728-0001

| Media Contact: | $\frac{\text { Investor Contact: }}{\text { Ralph Poore }}$ |
| :--- | :--- |
| Vincent Hannity |  |
| (Office) (208) 384-7294 | (Office) (208) 384-6390 |
| (Home) (208) 331-2023 | (Home) (208) 345-8141 |

FOR IMMEDIATE RELEASE: January 17, 2002
BOISE CASCADE ANNOUNCES
FOURTH QUARTER AND 2001 FINANCIAL RESULTS

Fourth-Quarter 2001 Earnings Were 3 Cents Per Share Before Nonroutine Items
BOISE, Idaho -- Boise Cascade Corporation (NYSE:BCC) today reported 2001 net income of $\$ 46.8$ million, or 57 cents per diluted share, before nonroutine items, compared with $\$ 121.3$ million, or $\$ 1.80$ per diluted share, before nonroutine items, in 2000. Including nonroutine items, the company recorded a 2001 net loss of $\$ 42.5$ million, or 96 cents per diluted share, compared with earnings of $\$ 178.6$ million, or $\$ 2.73$ per diluted share, in 2000.

## Financial Highlights <br> (\$ in millions, except per share amounts)



## Before nonroutine items

| Net income | $\$$ | 46.8 | $\$$ | 121.3 | $\$$ | 5.0 | $\$$ | 20.7 | $\$$ | 12.2 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| Net income per diluted share | $\$$ | 0.57 | $\$$ | 1.80 | $\$$ | 0.03 | $\$$ | 0.29 | $\$$ | 0.16 |
| After nonroutine items |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | $\$$ | $(42.5)$ | $\$$ | 178.6 | $\$$ | $(41.7)$ | $\$$ | 23.4 | $\$$ | 15.0 |
| Net income (loss) per diluted share | $\$$ | $(0.96)$ | $\$$ | 2.73 | $\$$ | $(0.78)$ | $\$$ | 0.34 | $\$$ | 0.20 |

Sales in 2001 were $\$ 7.4$ billion, compared with $\$ 7.8$ billion in 2000. The $5 \%$ decrease in sales was due primarily to divestitures and a weakening of demand in office products distribution and a decline in product prices in both our paper and building products businesses.

George J. Harad, Boise Cascade's chairman and chief executive officer, said, "Each of our businesses performed well in a weak economy that grew weaker as the year unfolded. Our office products business posted an increase in operating income even as sales declined. Effective cost controls in our paper and building products businesses helped offset the effect of weak product prices."

Excluding nonroutine items, net income in fourth quarter 2001 was $\$ 5.0$ million, or 3 cents per diluted share, compared with $\$ 20.7$ million, or 29 cents per diluted share, in fourth quarter 2000 and $\$ 12.2$ million, or 16 cents per diluted share, in third quarter 2001. Based on developments late in the fourth quarter, we recorded two nonroutine items, which resulted in a noncash, pretax charge of $\$ 49.3$ million, or 81 cents per diluted share. These nonroutine items were for the write-down of our investment in a promotional products company in which office products has an equity interest and the reversal of reserves related to the sale in 2000 of our European office products operations. Including nonroutine items, the company recorded a net loss of $\$ 41.7$ million, or 78 cents per diluted share, in fourth quarter 2001.

Sales in fourth quarter 2001 were $\$ 1.8$ billion, a decline from sales of $\$ 1.9$ billion in fourth quarter 2000. Sales were $\$ 1.9$ billion in third quarter 2001.

Office Products. Operating income in the office products segment, before nonroutine items, was $\$ 146.7$ million in 2001, compared with $\$ 141.0$ million in 2000. Return on sales, before nonroutine items, was $4.1 \%$ in 2001, compared with $3.8 \%$ in 2000 . Sales in 2001 were $\$ 3.5$ billion, a 4\% decrease from 2000 sales. Same location sales declined $2 \%$ year-over-year due primarily to the weak economy which reduced demand for office products by continuing customers.

## Office Products Financial Highlights

 (\$ in millions)|  | $\underline{2001}$ |  | $\underline{2000}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ \underline{2001} \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ \underline{2000} \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ \underline{2001} \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 3,536 | \$ | 3,697 | \$ | 857 | \$ | 921 | \$ | 848 |
| Before nonroutine items |  |  |  |  |  |  |  |  |  |  |
| Operating Income | \$ | 146.7 | \$ | 141.0 | \$ | 39.9 | \$ | 36.2 | \$ | 37.0 |
| After nonroutine items |  |  |  |  |  |  |  |  |  |  |
| Operating income (loss) | \$ | 97.4 | \$ | 236.6 | \$ | (9.4) | \$ | 34.0 | \$ | 37.0 |

Operating income in fourth quarter 2001 was $\$ 39.9$ million, compared with $\$ 36.2$ million in fourth quarter 2000, before nonroutine items, and $\$ 37.0$ million in third quarter 2001. Sales for the quarter decreased $7 \%$ to $\$ 857$ million, compared with $\$ 921$ million in fourth quarter 2000. Same location sales for the quarter declined 5\% compared with fourth quarter 2000. Despite the sales decline, operating income rose $10 \%$ over the prior-year level. Return on sales increased to 4.7\%, up from 3.9\% a year ago.

Building Products. Operating income in our building products segment was $\$ 36.7$ million in 2001, before nonroutine items, compared with $\$ 52.1$ million in 2000 . The decline in operating income was due primarily to reduced prices for plywood, oriented strand board (OSB), and lumber. Unit sales volumes in 2001 for plywood and lumber were also lower due to the closure of our Idaho wood products operations at midyear. Sales in building materials distribution were about flat with those of a year ago as lower prices were offset by higher sales volumes. Sales of our engineered wood products grew 3\%. Delivered-log costs in 2001 were 5\% lower than in 2000.

## Building Products Financial Highlights

(\$ in millions)

|  | $\underline{2001}$ |  | $\underline{2000}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ \underline{2001} \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ \underline{2000} \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ \underline{2001} \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 2,388 | \$ | 2,483 | \$ | 537 | \$ | 545 | \$ | 646 |
| Before nonroutine items |  |  |  |  |  |  |  |  |  |  |
| Operating Income | \$ | 36.7 | \$ | 52.1 | \$ | 5.5 | \$ | 2.0 | \$ | 14.2 |
| After nonroutine items |  |  |  |  |  |  |  |  |  |  |
| Operating income (loss) | \$ | (22.3) | \$ | 52.1 | \$ | 5.5 | \$ | 2.0 | \$ | 14.2 |

Operating income in building products in fourth quarter 2001 was $\$ 5.5$ million, modestly stronger than the $\$ 2.0$ million we reported in fourth quarter 2000, but down from $\$ 14.2$ million in third quarter 2001. Compared with third quarter 2001, average prices for plywood and OSB declined $13 \%$ and $22 \%$, respectively, while average pine lumber prices rose $8 \%$. Unit sales volume for plywood fell off sequentially, as did dollar sales volumes in building materials distribution and engineered wood products.

Paper. Operating income for 2001 in the paper segment was $\$ 70.7$ million, compared with $\$ 202.6$ million in 2000. Operating income declined because prices fell 4\% on average and unit sales volume fell about 2\%. In addition, energy costs in this segment were 25\% higher in 2001 than in 2000 but were offset in part by lower fiber and other manufacturing costs. We took approximately 150,000 tons of market-related curtailment in 2001, mostly in uncoated free sheet.

## Paper Financial Highlights

 (\$ in millions)|  | $\underline{2001}$ |  | $\underline{2000}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ \underline{2001} \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ \underline{2000} \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ \underline{2001} \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ | 1,942 | \$ | 2,048 | \$ | 474 | \$ | 488 | \$ | 486 |
| Operating Income | \$ | 70.7 | \$ | 202.6 | \$ | 6.2 | \$ | 40.1 | \$ | 15.3 |

Operating income in fourth quarter 2001 was $\$ 6.2$ million, compared with $\$ 40.1$ million in fourth quarter 2000 and $\$ 15.3$ million in third quarter 2001. Weighted average prices for the 674,000 tons of paper Boise Cascade sold during the quarter decreased $\$ 34$ per ton, or $6 \%$, from third quarter 2001 levels. The effect of price declines was offset partially by higher unit volumes and improved manufacturing costs. We took approximately 40,000 tons of marketrelated curtailment in the quarter, almost all in uncoated free sheet.

## OUTLOOK

"The recession in the U.S. economy is continuing to dampen demand in all of our businesses. Boise Cascade's near-term results are likely to be weak," Harad said. "Sales in office products in early 2002 are running below prior-year levels. Product prices in paper are currently lower than fourth-quarter averages, and we expect to continue to take market-related curtailment. Building products markets are at seasonal low points."
"However, despite this difficult environment, our businesses are operating well. As the U.S. economy recovers, the company should demonstrate its improved earning power."

Boise Cascade Corporation, headquartered in Boise, Idaho, is a major distributor of office products and building materials and an integrated manufacturer and distributor of paper and wood products. The company owns and manages more than 2 million acres of timberland in the United States. A leader in sustainable forestry, Boise Cascade uses third-party audits and an advisory council of independent experts in its Forest Stewardship Program to ensure the protection of wildlife, plants, soil, and air and water quality. Visit the Boise Cascade website at http://www.bc.com.

## CONFERENCE CALL

Boise Cascade will host a conference call for investors on Thursday, January 17, 2002, at noon Eastern time. You can join the conference call by dialing (800) $374-0165$ five minutes before the beginning of the call. A link to an audio webcast of the call is available on the Boise Cascade web site. A recording of the conference call will be available from 2 p.m. Eastern time on January 17, 2002, through 12 midnight Eastern time on January 24, 2002, at (706) 645-9291, access code 2854054. The audio webcast will be available until February 17.

## FORWARD-LOOKING STATEMENTS

The outlook section of this release includes forward-looking statements within the meaning of the federal securities laws. A number of risks and uncertainties may cause actual results to differ materially from the results indicated by these forward-looking statements. These risks and uncertainties include, among other things, fluctuations in production, curtailment, capacity, and demand across pulp, paper, and wood products markets; changes in economic conditions in the United States and abroad; and other factors included in our filings with the Securities and Exchange Commission.

## BOISE CASCADE CORPORATION AND SUBSIDIARIES

|  | STATEMENTS OF INCOME (LOSS) (1) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) <br> (thousands, except per-share data) |  |  |  | Year Ended December 31 |  |  |  |
|  |  | Three Months Ended December 31 |  |  |  |  |  |  |
|  |  | 2001 |  | 2000 |  | 2001 |  | 2000 |
| Sales | \$ | 1,756,700 | \$ | 1,864,769 | \$ | 7,422,175 | \$ | 7, 806,657 |
| Costs and expenses |  |  |  |  |  |  |  |  |
| Materials, labor, and other operating expenses $1,416,365$ <br> $1,459,710$ <br> 5,990,601 $6,193,863$ |  |  |  |  |  |  |  |  |
| Depreciation, amortization, and cost of company timber harvested |  | 75,854 |  | 73,948 |  | 296,023 |  | 297,700 |
| Selling and distribution expenses |  | 187,826 |  | 232,282 |  | 785,243 |  | 832,485 |
| General and administrative expenses |  | 35,605 |  | 30,011 |  | 131,720 |  | 124,177 |
| Other (income) expense, net |  | 52,111 |  | 4,983 |  | 129,460 |  | $(83,535)$ |
|  |  | 1,767,761 |  | 1,800,934 |  | 7,333,047 |  | $\underline{7,364,690}$ |
| Equity in net income (loss) of affiliates |  | __( 2,512 ) |  | __(1,548) |  | _- (8,039). |  | 2,061 |
| Income (loss) from operations |  | $(13,573)$ |  | 62,287 |  | 81,089 |  | 444,028 |


| Interest expense |  | $(29,810)$ |  | $(37,404)$ |  | $(127,688)$ |  | $(151,163)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  | 204 |  | 4,583 |  | 1,822 |  | 5,861 |
| Foreign exchange gain (loss) |  | 349 |  | 2,285 |  | $(2,834)$. |  | (395) |
|  |  | $(\underline{29,257)}$ ) |  | $(30,536)$ |  | ( 128,700 ) |  | ( 145,697$)$ |
| Income (loss) before income taxes and minority interest |  | $(42,830)$ |  | 31,751 |  | $(47,611)$ |  | 298,331 |
| Income tax (provision) benefit |  | 1,749 |  | (8,384) |  | 5,494 |  | ( 116,349 ) |
| Income (loss) before minority interest |  | $(41,081)$ |  | 23,367 |  | $(42,117)$ |  | 181,982 |
| Minority interest, net of income tax |  | - 579 ) |  | 36 |  | - (384). |  | - 3,408 ) |
| Net income (loss) | \$ | $(41,660)$ | \$ | 23,403 | \$ | $(42,501)$ | \$ | 178,574 |

Net income (loss) per common share (2)

| Basic | \$ | (0.78) | \$ | 0.35 | \$ | (0.96) | \$ | 2.89 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Diluted | \$ | (0.78) | \$ | 0.34 | \$ | (0.96) | \$ | 2.73 |

Before nonroutine items
Net income

Net income per common share

Basic

Diluted
\$ $\quad 4,966$
=======
\$ 20,740
=======
\$ $\begin{array}{r}46,773 \\ =======\end{array}$
\$ 121,273
=======

0.58
$=====$
0.57
\$ 180
\$ $\quad 1.80$

| Three Months Ended December 31 |  | Year Ended December 31 |  |
| :---: | :---: | :---: | :---: |
| 2001 | 2000 | 2001 | 2000 |

Segment Sales

| Office products | \$ | 856,568 | \$ | 921,361 | \$ | 3,536,221 | \$ | 3,697,229 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building products |  | 537,486 |  | 544,821 |  | 2,387,952 |  | 2,482,789 |
| Paper and paper products |  | 474,123 |  | 488,322 |  | 1,942,439 |  | 2,048,034 |
| Intersegment eliminations and other |  | -(111, 477). |  | -(89,735) |  | -(444, 437). |  | (421,395) |
| Total | \$ |  | \$ |  | \$ |  | \$ |  |

Segment income (loss)

| Office products | \$ | $(9,364)$ | \$ | 34,000 | \$ | 97,428 | \$ | 236,574 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building products |  | 5,527 |  | 2,027 |  | $(22,267)$ |  | 52,066 |
| Paper and paper products |  | 6,206 |  | 40,094 |  | 70,670 |  | 202,621 |
| Corporate and other |  | $(15,389)$ ) |  | _ (6,966) |  | -(65,754). |  | (41, 767) |
| Total |  | $(13,020)$ |  | 69,155 |  | 80,077 |  | 449,494 |
| Interest expense |  | $(\underline{29,810})$. |  | -( 37,404 ) |  | - (127, 688). |  | -(151,163) |
| Income (loss) before income taxes and minority interest | \$ | $(42,830)$ | \$ | 31,751 | \$ | $(47,611)$ | \$ | 298,331 |

Before nonroutine items

Segment income (loss)

| Office products | \$ | 39,897 | \$ | 36,189 | \$ | 146,689 | \$ | 140,988 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building products |  | 5,527 |  | 2,027 |  | 36,662 |  | 52,066 |
| Paper and paper products |  | 6,206 |  | 40,094 |  | 70,670 |  | 202,621 |
| Corporate and other |  | $(15,389)$. |  | ( $6, \underline{966}$ ) |  | $(54,883)$. |  | $(40,118)$ |
| Total |  | 36,241 |  | 71,344 |  | 199,138 |  | 355,557 |
| Interest expense |  | $(\underline{29}, \underline{810})$ |  | $(37,404)$ |  | (127, 688). |  | $(151,163)$ |
| Income before income taxes and minority interest | \$ | 6,431 | \$ | 33,940 | \$ | 71,450 | \$ | 204,394 |

(1) FINANCIAL INFORMATION. The Statements of Income (Loss) and Segment Information are unaudited statements which do not include all Notes to Financial Statements and should be read in conjunction with the company's 2001 Annual Report. The 2001 Annual Report will be available in March 2002. Net income (loss) for the three months and years ended December 31, 2001 and 2000, involved estimates and accruals.

## Fourth Quarter 2001 Nonroutine Items

In December 2001, we wrote down to its estimated fair value our investment in IdentityNow, a promotional products company in which we have a $29 \%$ investment and account for on the equity method. We recorded a noncash, pretax charge of $\$ 54.3$ million. Under income tax accounting rules, we were able to record in the current period only a $\$ 4.6$ million tax benefit related to this write-down. In December we received notice that the consolidated group, of which IdentityNow is a member, is experiencing liquidity problems which could impact IdentityNow. In addition, the promotional products industry has been hard hit by the recent decline in the U.S. economy as companies decrease their discretionary spending. Also in December, IdentityNow provided us revised revenue projections showing lower sales for the company than previously estimated. Based on this information, we concluded that a decline in the fair market value of our investment in IdentityNow was other than temporary. Using a disco unted cash flow valuation method, we determined that the fair value of our investment should be reduced to approximately $\$ 25.0$ million.

We also reversed $\$ 5.0$ million of reserves for potential claims arising from the sale in 2000 of our European office products operations. Based on our current evaluation these reserves were no longer needed. These adjustments were recorded in our office products segment and in "Other (income) expense, net" in the Statement of Loss. Net income before these nonroutine items for the three months ended December 31, 2001, would have been $\$ 5.0$ million, or 3 cents per basic and diluted share.

## Fourth Quarter 2000 Nonroutine Item

In December 2000, we announced involuntary employee terminations in our office products segment and recorded $\$ 3.0$ million of severance and facility closure expense. We also recorded an additional $\$ 0.8$ million gain related to the September 2000 sale of our European office products operations. Both the loss and gain are recorded in "Other (income) expense, net" in the Statement of Income. In addition, we reduced our actual annual tax rate to $39 \%$ from the estimated $40.5 \%$ annual rate used through the first nine months of the year. Net income before these nonroutine items for the three months ended December 31, 2000 , would have been 20.7 million, or 30 cents per basic share and 29 cents per diluted share.

Year Ended December 31, 2001, Nonroutine Items
In addition to the fourth quarter 2001 items previously discussed, the following nonroutine items occurred in 2001.

In February 2001, we announced the permanent closure of our plywood and lumber operations in Emmett, Idaho, and our sawmill in Cascade, Idaho, due to the significant decline in federal timber offered for sale. We completed these closures in the second quarter. In first quarter, we recorded a pretax charge of $\$ 54.0$ million related to these closures. In addition, after ceasing development of operations in Chile, in first quarter, we wrote off our investment in assets in that country with a pretax charge of $\$ 4.9$ million. We recorded both of these charges in our building products segment and in "Other (income) expense, net" in the Statement of Loss for the year ended December 31, 2001.

In first quarter, our corporate and other segment recorded a $\$ 10.9$ million pretax, noncash charge to accrue for a one-time liability related to postretirement benefits for our Northwest hourly paperworkers. These workers participated in a multiemployer trust which converted to a single employer trust. This charge was recorded in "Other (income) expense, net" in the Statement of Loss for the year ended December 31, 2001.

Net income before all nonroutine items for the year ended December 31, 2001, would have been $\$ 46.8$ million, or 58 cents per basic share and 57 cents per diluted share.

Year Ended December 31, 2000, Nonroutine Items
We sold our European office products operations to Guilbert S.A. of France resulting in a pretax gain for the year of $\$ 98.6$ million, which is recorded in the office products segment and in "Other (income) expense, net" in the Statement of Income. This segment recorded $\$ 3.0$ million of severance and facility closure expense. We also entered into forward contracts for the purchase of Australian dollars in anticipation of our acquisition in October 2000 of the Blue Star Business Supplies Group of US Office products in Australia and New Zealand. These contracts resulted in foreign exchange losses of $\$ 1.7$ million in our corporate and other segment.

Net income before all nonroutine items for the year ended December 31, 2000, would have been $\$ 121.3$ million, or $\$ 1.89$ per basic share and $\$ 1.80$ per diluted share.

Other
Our effective tax benefit rate for 2001 was $11.5 \%$, compared with an effective tax provision rate of $39 \%$ in 2000. The 2001 rate was affected by the nondeductability of a portion of the write-down of our investment in an equity affiliate. Before nonroutine items, our annual tax provision rate in 2001 was $34 \%$. The decrease in our 2001 tax rate, before nonroutine items, was due primarily to our charitable
donation of surplus property in Vancouver, Washington, for which we received a tax benefit. Changes in our tax rates were also due to the sensitivity of the rate to changing income levels and the mix of domestic and foreign sources of income.
(2) NET INCOME (LOSS) PER COMMON SHARE. Net income (loss) per common share was determined by dividing net income (loss), as adjusted, by applicable shares outstanding. For the three months and year ended December 31, 2001, the computation of diluted net loss per share was antidilutive; therefore, amounts reported for basic and diluted loss were the same.


BASIC

| Net income (loss) | \$ | $(41,660)$ | \$ | 23,403 | \$ | $(42,501)$ | \$ | 178,574 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred dividends (a) |  | ( 3,272 ) |  | $(\underline{3}, 183)$ |  | $(13,085)$ |  | $(13,095)$ |
| Basic income (loss) | \$ | $(44,932)$ | \$ | 20,220 | \$ | $(55,586)$ | \$ | 165,479 |
| Average shares used to determine basic income (loss) per common share |  | 58,043 |  | 57,334 |  | 57,680 |  | 57,288 |
| Basic income (loss) per common share | \$ | (0.78) | \$ | 0.35 | \$ | (0.96) | \$ | 2.89 |

DILUTED

| Basic income (loss) | \$ | $(44,932)$ | \$ | 20,220 | \$ | $(55,586)$ | \$ | 165,479 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred dividends eliminated |  | - |  | 3,183 |  | - |  | 13,095 |
| Supplemental ESOP contribution |  | - |  | ( 2,721 ) |  | - |  | $(11,192)$ |
| Diluted income (loss) (b) | \$ | $(44,932)$ | \$ | 20,682 | \$ | $(55,586)$ | \$ | 167,382 |
| Average shares used to determine basic income (loss) per common share |  | 58,043 |  | 57,334 |  | 57,680 |  | 57,288 |
| Stock options and other |  | - |  | 252 |  | - |  | 253 |
| Series D Convertible Preferred Stock |  | - |  | 3,783 |  | - |  | 3,872 |
| Average shares used to determine diluted income (loss) per common share (b) |  | 58,043 |  | 61,369 |  | 57,680 |  | 61,413 |
| Diluted income (loss) per common share | \$ | (0.78) | \$ | 0.34 | \$ | (0.96) | \$ | 2.73 |

(a) Dividend attributable to our Series D Convertible Preferred Stock held by our ESOP (employee stock ownership plan) is net of a tax benefit.
(b) Adjustments totaling $\$ 275,000$ for the three months ended December 31, 2001, and $\$ 1,347,000$ for the year ended December 31, 2001, which reduced the basic net loss to arrive at diluted loss, were excluded because the calculation of diluted loss per share was antidilutive. Also, for the three months


[^0]:    (a) Interest expense for operating leases with terms of one year or longer is based on an imputed interest rate for each lease.

